

Sales Management Center

From lead to billing

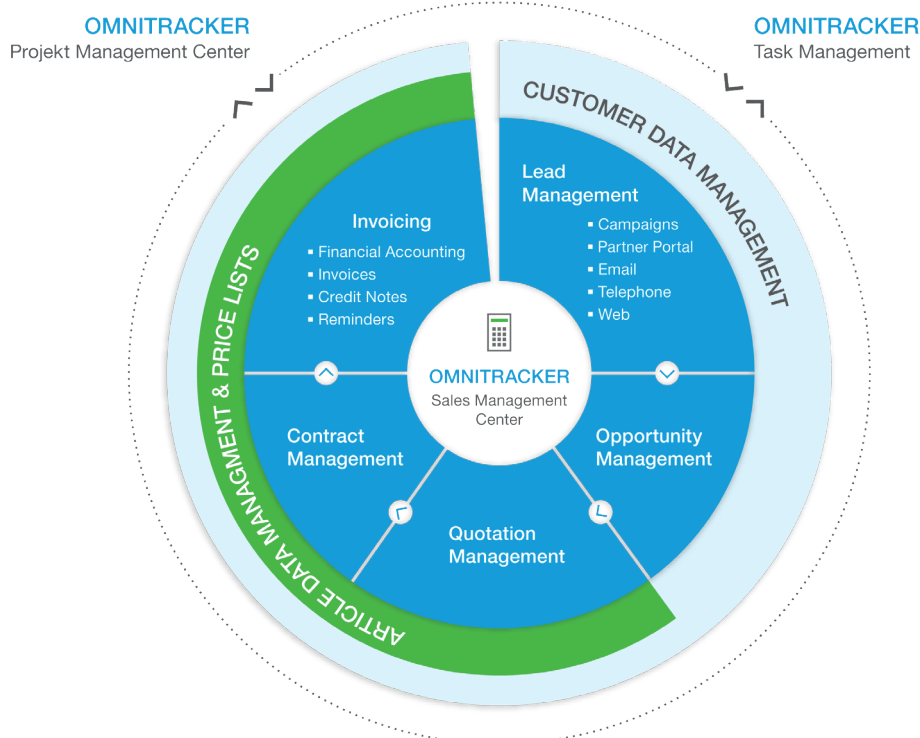
Your benefits

- ✓ **Coherent data base:**
Entire communication and interaction with customers in one tool
- ✓ **Centralized sales management:**
Always the latest customer data, from lead management to invoicing
- ✓ **Campaign support:**
Planning and implementation of email, telephone and newsletter campaigns
- ✓ **Informative reports:**
Easily evaluable overview of distribution activities
- ✓ **Contract and invoice management support:**
Contracts and order confirmations, invoices, reminders and credit notes with just one click

Efficiency und transparency for your sales team

The OMNITRACKER Sales Management Center supports you during the whole sales process. The tool covers all steps from the first contact with the customer up to billing. With the whole communication and interaction combined on one platform, you can approach each customer optimally, having the right information on hand every time. Additionally, you can process and track sales activities structured and efficiently.

The software assists you, for example, with creating price lists, email and telephone campaigns and accounting. Via predefined customizable reports, you are able to identify all important relationships and KPIs at a glance.



FEATURES

A | B | C

Automated task creation and classification



Templates and calendar entries



Individual offers via one click



Interfaces to connect other departments



Contract management and accounting



Insightful reports

About OMNINET

OMNINET, headquartered in Eckental near Nuremberg and with international branches, specializes in ITIL®4-certified ITSM & ESM software with a focus on modelable workflows and process automation with AI. Interfaces, BI reporting, compliance solutions and other modular applications extend the functional scope of the all-in-one solution OMNITRACKER.

OMNINET is certified according to ISO standards and has been providing certified and award-winning software products for over 30 years—100% made in Germany. The flexible OMNITRACKER low-code platform is the industry-independent software solution for individual digitalization strategies.

What you can expect

Our purpose is to empower your business with high-quality software solutions. With us, you succeed in a rapidly evolving digital landscape and enhance your growth potentials.



Results-driven consulting

To reach your goals, our consultants help you identify your needs and develop tailored strategies, from technology selection to architecture design.



Versatile project management

With a focus on agile methodologies, we ensure your projects are delivered smoothly, on time, within budget, as well as with exceptional quality.



Practical training

We empower your team with skills to make the most of our software solutions. Our trainings cover best practices, tool utilization and agile development.

Together, we create software that drives growth and innovation, helping your business stay competitive and future-ready.

OMNINET Software-, System- und Projektmanagementtechnik GmbH

+49 9126 25979-0

sales@omninet.de

Dr.-Otto-Leich-Straße 3

90542 Eckental

OMNINET Austria GmbH

+43 1 890390-0

sales@omninet.at

Kindermann-Zentrum 4

8430 Leibnitz

OMNINET GmbH (Schweiz)

+41 55 511257-0

sales@omninet.ch

Seedammstrasse 3

CH-8808 Pfäffikon

OMNINET Nederland

+31 70 711838-1

sales@omninet.nl

President Kennedylaan 19

2517 JK Den Haag

OMNINET Technologies NV/SA

+32 16 49852-0

sales@omninet.be

Diestsevest 32/2a

3000 Leuven

 www.omnitracker.com